

Axis House

A new era for chemical reagent specialist

Staff, suppliers and customers – these are three vital components on which chemical reagent specialist **Axis House** has built its success and will take the company forward. This is according to new MD **QUINTON GILES**, who is committed to ensuring that Axis House remains a technology-driven company that offers stakeholder value and can expand into new markets. **GERARD PETER** reports.



Prior to joining Axis House in October last year, Giles was Commercial Director at a logistics company, where he worked for 20 years. It was during this time – over a period of 12 years – that he got to know CEO Justine Stubbs and the business. “With logistics being a vital component of Axis House’s operations, I always admired Axis House as a company that thinks outside of the box to be accepting of radical ideas for solution-driven logistics, rather than settling for a ‘vanilla solution’,” he states.

As such, it was a natural fit for Giles to join Axis House, and while it is still early days into his new position, he already feels like he has been part of the company for a long time. Much of this is down to the company’s culture, something that Giles believes is core to its ongoing success. “Our culture is one of entrepreneurship, technical expertise and putting our staff at the forefront of the business. A ‘work hard, play hard’ culture, whilst cliché, is very real in Axis House and something that I will be driving throughout my tenure at Axis House.”

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QUINTON GILES



A sustainable future

A constant drive for technological innovation is what Giles believes sets Axis House apart from its competitors. The company has laboratories in Johannesburg and Cape Town and has an established technical team, servicing and providing solutions to all clients on-site.

Giles further points out that R&D underpins the company’s product offerings with the technical team always looking to develop new and greener alternatives to hazardous chemicals in mining operations. “We are currently trialling a cyanide replacement that will be used in the extraction of gold. We hope to introduce it to the market early next year. When we can replace cyanide with a non-hazardous product, we have contributed towards building a more sustainable future.”

Giles’ appointment as MD means that Stubbs can turn her attention to developing new markets – both in Africa and other overseas markets. This includes North Africa, the Middle East, Australia and South America, amongst others

His appointment also ushers in a new era for Axis House, but as he mentions, he is a fiercely family-orientated man and points out that it is important to maintain a work-life balance. **MRA**